


 www.xcelliumllc.com
 info@xcelligen.com
 13873 Park Center Rd, Ste 55M
 Herndon, VA 20171
 (202) 738-5735

About Us

 Delivers over two decades of cybersecurity expertise across government and commercial sectors, specializing in Red Team operations, threat intelligence, and secure solutions.



20+
Customers Across
Federal Markets

Mission Partners



US ARMY
PEO EIS
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SOCIOECONOMIC CERTIFICATIONS



STEPS TO SOLE SOURCE AN 8(A) CONTRACT TO XCELLIUM

Xcellium LLC SOLE SOURCE PROCESS



STANDARD PROCUREMENT

1. Develop SOW
2. Identify Budget
3. Identify Contract Vehicles
4. Develop Solicitation
5. Post Solicitation
6. Amend Solicitation
7. Receive and Evaluate Responses
8. Establish Competitive Range
9. Discussion, ENs, FPRs
10. Award Contract
11. Protests & Associated Delays
12. Start Performance



Total lead time can take as little as
2 weeks

Total lead time can take
12-18 months

8(A) SOLE SOURCE CONTRACTING ADVANTAGES

- The 8(a) sole source vehicle provides agencies a simplified and shortened acquisition procedure:
- Streamlined process, reduced decision cycle and lowered administrative cost: the time required to award an 8(a) sole source contract is usually within 30 days.
- Best value in Price: expedited negotiation where agency negotiates with the firm directly to get the best value.
- Credit for promoting 8(a) small business participation within agency.
- Can initiate a contract with a simple high-level statement of work.
- Expedited support for mission readiness.

AGENCY JUSTIFICATIONS FOR ISSUING DIRECTED AWARD CONTRACTS TO XCELLIUM

The following paragraph may be included in the Authority section of a Justification for Other Than Full and Open Competition (J&A) for a sole source action. While a direct award is inherently sole source, the statutory authority below permits contracting officers to proceed with such actions.

DIRECT AWARD CONTRACT:

The proposed action is to award a sole source direct award to Xcellium LLC in the amount of **\$4.5M** for non-manufacturing and **\$7.0M** for manufacturing contracts.

AUTHORITY FOR ACTION

Federal Acquisition Regulation Part 6.3 provides for authorized circumstances under which full and open competition is not required, including FAR 6.302-5 Authorized or Required By Statute. As described in FAR 6.302-5 (a), full and open competition need not be provided for when a statute expressly authorizes or requires that the acquisition be made through another agency or from a specified source (41 U.S.C.3304(a)(5) or for DOD procurements 10 U.S.C.2304(c)(5)). Specifically, Part 6.302-5(a)(4) - Sole source awards under the 8(a) Program describes 8(a) sole source direct awards (15 U.S.C. 637 or 48 CFR § 252.219-7009 for DOD awards). FAR 19.8 Contracting with the Small Business Administration (The 8(a) Program), implementing 15 U.S.C 637(a), provides the process for entering into 8(a) direct awards with 8(a) firms that the US Small Business Administration determines are eligible for such awards. In addition, to meet minority owned small business goals and preferences outlined in the authority provided at 15 U.S.C.637(a), this action supports the agency's initiatives to contracting with a firm that meets SBA's requirements for eligibility and has entered into the 8(a) program. Finally, this proposed action falls below the \$4,500,000 threshold at which 8(a) requirements must be competed or further justified if still contemplating at direct award (41 U.S.C. 431a(c)).

Sheila B. Watson

SBA Business Opportunity Specialist (BOS)

Washington Metropolitan Area District Office (WMADO), U.S. Small Business Administration
409 3rd St SW, Floor 2, Washington, DC 20416,
(202) 235-2969, Sheila.Watson@sba.gov

